

CATHERINE COLEMAN ECKEL

Curriculum Vitae

School of Economics, Political and Policy Sciences

University of Texas at Dallas, GR31

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EMPLOYMENT EXPERIENCE:

Ashbel Smith Professor of Economics, School of Economic, Political and Policy Sciences, University of Texas, Dallas.

Director, Center for Behavioral and Experimental Economic Science (CBEEES), University of Texas at Dallas, since 2007.

Professor - Department of Economics, Virginia Polytechnic Institute and State University, Blacksburg, Virginia, 24061, 1998 to present. Associate Professor, 1989 to 1998. Assistant Professor - 1983 to 1989. Associate Department Head - 1987-1993.

Director, Laboratory for the Study of Human Thought and Action, Virginia Tech. 2002 – 2005.

Associate Fellow, CIRANO (Centre interuniversitaire de recherche en analyse des organisations), Montreal, 2004-present.

Fellow, Wissenschaftskolleg zu Berlin, May - July, 2002.

Program Director, National Science Foundation, Economics Program, Arlington, VA 22230. June, 1996-June, 1998.

Visiting Associate Research Scientist - Economic Science Laboratory, University of Arizona, Tucson, AZ 85721. September, 1994 - May, 1995.

Assistant Professor - Policy Division, Faculty of Commerce and Business Administration, University of British Columbia, Vancouver, BC. January, 1981 - July, 1983.

EDUCATION:

B.S., Economics, Virginia Commonwealth University, 1977.

Ph.D., Economics, University of Virginia, 1983.

NATIONAL SCIENCE FOUNDATION GRANTS (PI or Co-PI):

NCSS/W: Substantive Expertise, Strategic Analysis and Behavioral Foundations of Terrorism. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave. 9/09-8-11. \$149,885. (BCS-0905044)

Collaborative Research: NSCC/SA: Behavioral Insights into National Security Issues. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave, Enrique Fatas. Collaborative with Charles Holt at University of Virginia. 09/09 – 08/11. \$440,183 (BCS-0905060)

“RAPID: The Impact of Stimulus Spending on Energy Efficiency in a Low-Income Dallas Neighborhood: Implications for Science Policy.” Co-PI, with James Murdoch and Rachel Croson. 08/09-07/10. \$198,037. (SBE-0943449).

“Doctoral Dissertation Research in Political Science: An Experimental Study of Bribery, Nepotism, and Patronage.” With Sheheryar Banuri. 06/09-07/10. \$11,981. (SES-0921884)

“RAPID: Collaborative Research: Recovery Spending and Citizen Expectations.” Collaborative with Rick Wilson, Rice University. 06/09-05/10. \$59,938. (SES-0938144).

“AOC: Publicly Driven Investment, Neighborhood Change and Household Behavior.” Co-PI with James Murdoch. 10/08 – 9/11. \$1,000,178. (SES-0827350).

“Small Grant for Exploratory Research: DGF-NSF Research Conference on Contextualizing Economic Behavior.” 7/08-12/09. \$103,216. (SES-0836134)

“Preferences and Poverty Traps: Experimental Investigations of Risk, Time and Social Preferences.” Co-PI, with Rachel Croson and Angela de Oliveira. 3/08-2/11. \$165,438. (SES-0752855).

“Collaborative Research: WITS: A Wireless Interactive Teaching System.” Collaborative with Sheryl Ball, Virginia Tech. 8/06-7/10. \$154,236. (DUE-0618646)

“SGER: The Impact of Hurricane Katrina on Charitable Giving: An Experimental Study.” Co-PI with Philip J. Grossman 11/05-10/08. \$98,776.00 (SES-0554893)

“Experimental Measures of Preferences to Augment Survey Research.” With David K. Levine, Duncan Thomas, V. J. Hotz, William R. Zame. 10/04 – 4/06. \$88,000. (SES-0443708)

“Collaborative Research on Trust, Race, Framing and Institutions .” Collaborative with Rick Wilson, Rice University. 8/03 – 11/09. \$169,722. (SES-0318180 and SES-0618226)

“Doctoral Dissertation Research: The "Give" and "Take" on Restaurant Tipping.” With M. Parrett. 3/03-9/04. \$11,860. (SES-0241935)

“Classroom Experiments for Large Lecture Classes: A Wireless Solution.” With S. Ball and Kevin Oliver. \$74,632 + \$19,375 supplement. 3/02 – 2/04. (DUE-0127839 and 0127449)

“Charitable Giving: A Field Test of Rebates v. Matching Subsidies.” Co-PI, with Philip Grossman. \$320,500. 3/02 – 2/07. (SES-0136684)

“Game Theory and Social Interactions: A Virtual Collaboratory for Teaching and Research.” \$221,000. 2001-2006. Subaward under an Infrastructure grant to Charles Holt (PI), U. of Va. (SES-0094800)

“Collaborative Research: Social Signaling and Reputation in Games with Facial Schematics”. 1999-2003 With Rick Wilson, Department of Political Science, Rice University. (SBE-9819671) \$136,000.

"Status in Economic Decision Making," with Sheryl Ball and Philip Grossman. 1995-1997. \$50,000.

ADDITIONAL EXTERNAL GRANTS :

Social Organization of Care Provision, *Russell Sage Foundation*, (UTD award - \$28,784 in 2009; \$18,000 in 2010.) With Paula England and Nancy Folbre. 9/09 – 8/10.

Center for Natural Disasters, Coastal Infrastructure, and Emergency Management, *Department of Homeland Security*. Participant with partner institution LSU, overall lead institution UNC, overall PI for COE, Gavin Smith. Award number: 2008-ST-061-ND 0001. (Eckel-UTD subaward from LSU, \$165,600). 7/08 – 6/13

“Preferences and Economic Decision Making.” *National Institutes of Health – NICHD (R01)*. Co-PI, with Duncan Thomas (UCLA), PI. 6/05-5/10

“Measuring Preferences in Social Surveys.” *National Institutes of Health – NICHD (R21)*. Co-PI, with Duncan Thomas (UCLA), PI. 4/05 – 3/07

“Incorporating Experimental Measures of Preferences into Survey Research.” With V. Joseph Hotz, Cathleen Johnson, David Levine, Cesar Martinelli, Susan Parker, Luis Rubalcava, Seth Sanders, Graciela Teruel, Duncan Thomas, William Zame. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*., \$113,000. January, 2005 – July, 2005. Extended to 12/07.

“Using Simple Games to Measure Trust, Risky Behavior, Cooperativeness, and Patience in High School Students: Phase II: Houston.” With Phil Grossman and Kate Johnson. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. \$145,000. December, 2003 – July, 2007. Extended to 12/07

“Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Savings Incentives.” (Co-PI with Kate Johnson and Claude Montmarquette), *Human Resources Development Canada* (\$750,000 CAD), June 2002– May 2003

“Rebate Versus Matching: A Field Test of the Effects of Different Subsidy Types on Charitable Contributions.” *The Aspen Foundation*. \$46,000. 2001-2004.

“Evaluating the Implementation of Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology.” With S. Ball, K. Oliver, S. Midkiff. *Andrew Mellon Foundation*. \$50,000. 2001.

"Rebates v. Matching: An Experimental Test of the Effects of Different Subsidy Types on Charitable Contributions." \$30,000. With Phil Grossman. Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. April 15, 2001 – December 31, 2004.

“Using Simple Games to Measure Trust, Risky Behavior, Cooperativeness, and Patience in High School Students: Phase I.” \$31,395. With Phil Grossman. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. April 15, 2001 – April 14, 2002.

"Automobile Extended Warranties: An Empirical Proposal". \$20,566. With Nancy Lutz and Evan Moore. Funded by the *John D. and Catherine T. MacArthur Foundation*, Network on the Nature and Origin of Preferences. 2000-2002.

“Playing it Safe: Gender Differences in Risk Aversion,” with Philip Grossman and Nancy Lutz. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. 1997-2001. \$25,000.

“Sources of Diversity in Risk Acceptance”, with Martin Daly and Margo Wilson, Department of Psychology, McMaster University. This is a grant to support two interdisciplinary workshops and to sponsor research, with the purpose of producing an edited volume on the topic. Preferences Network, *John D. and Catherine T. MacArthur Foundation*, 1997-2001. \$70,000.

"Nonprofit/For-Profit Competition: Do Differential Subsidies Help or Hurt Society," with Rich Steinberg. *Initiative on Nonprofit Entrepreneurship of the Center for Entrepreneurial Studies, NYU*, \$9800. July 1992-May 1993.

"Assessing the Need for Economics and Business Education and Research in Central and Eastern Europe." *South-East Consortium for International Development, International Development Summer Scholar Award*, 1991. \$25,821. With Bernard LaBerge and James Littlefield.

"The Distributional Consequences of Mixed Enterprises," with A. Boardman and A. Vining. Supported by the *Max Bell Foundation*. \$20,000. 1982.

HONORS AND AWARDS:

Wilson Visiting Scholar Award, University of Arizona, 2008.
X-Caliber Award, University award for innovation in teaching technology, Virginia Tech, 2004
Diggs Teaching Scholar Award, University award for integrating teaching and research, Virginia Tech, 2004
Principles of Economics Teacher of the Year, Department of Economics, Virginia Tech, 2004
Who's Who Among American Teachers, 2003-4
Teacher of the Year Award, Department of Economics, Virginia Tech, 1993-94.
Virginia Tech Economics Club Excellence in Teaching Award, 1986
Brookings Institution Research Fellowship, 1980 (declined)
Dupont Fellowship - University of Virginia, School year 1979-80
Virginia Governor's Fellowship - University of Virginia, School years 1977-79.
Phi Kappa Phi - Virginia Commonwealth University, 1977
Outstanding Economics Senior Award - Virginia Commonwealth University, 1977

PROFESSIONAL SERVICE:

National Science Foundation:

Program Director, *Economics Program*, July 1996 - July 1998.
Review Panel, *Integrative Graduate Education and Research Training Program (IGERT)* Pre-Proposal Review Panel, September, 1998.
Review Panel, *Decision, Risk and Management Science Program*, 1999-2001.
Review Panel, *ADVANCE Program*, March, 2003
Review Panel, *Human and Social Dynamics Program*, May, 2004.
Workshop: Cyberinfrastructure for the Social Sciences. March, 2005
Workshop: Empirical Implications of Theoretical Models, October, 2009
Site Visit: ADVANCE Program, Montana State University, 2006

European Science Foundation:

Review Panel, *TECT: The Evolution of Cooperation and Trading*: July-December 2006.
Program workshop *TECT: The Evolution of Cooperation and Trading*:. July 2007, Budapest.
Program Midterm Review, *TECT: The Evolution of Cooperation and Trading*. August 2009.

Organizational Officer Positions, Boards and Committees:

American Economic Association

Committee on the Status of Women in the Economics Profession (CSWEP), 1997-1999.
Elaine Bennett Prize Committee (awards a prize for outstanding research accomplishment by a young woman economist, given every 2 years), Chair, 1998-9; Member, 2000-1.
COSSA Liason Committee, 1999-2003.
Committee on Government Relations, 2009-present

American National Election Studies, Board of Overseers, 2006-2009.

CASSEL: California Social Science Experimentation Lab at UCLA
Member of Executive Board, 2001-Present

Economic Science Association:

North American Vice President, 2000-2004
Section Head, Experimental Methodology, 1995-1999.

Experiments in Governance and Politics Research Network: Member, 2009-present

Network on Social Organization of Care Provision. Russell Sage Foundation. 2008-present.

Network on Preferences and Norms, an interdisciplinary group sponsored by the **John D. and Catherine T. MacArthur Foundation**.

Core Member: 1996-2006.

Co-director, Subnetwork on Individual Differences in Risk Attitudes.

Society for the Advancement of Behavioral Economics

Advisory board, member at large, 2006-2010

Southern Economic Association:

Chair, Nominating Committee, 2009

Board of Trustees, 2007-2008

President, 2006

President-elect, Program Chair, 2005

Vice President, 2002-2004.

Nominations Committee, 1999-2000.

Executive Board, 1992-1994

External Review Committee (Chair) – Department of Economics, Andrew Young School, Georgia State University, February, 2009.

Co-Editor:

Journal of Economic Behavior and Organization, since 2005.

Journal of Regulatory Economics, Special Issue on the Role of Experimental Economics in Regulatory Research, March, 2003.

Associate Editor/Editorial Boards:

Journal of Economic Psychology (since 2002)

Journal of Socio-Economics (since 2001)

The New Palgrave Dictionary of Economics, (section on experimental and behavioral economics)
2nd Edition (2005-2008)

Journal of Economic Behavior and Organization (2003-2005)

Experimental Economics (1998-2007)

Southern Economic Journal (1997-2007)

Journal of Regulatory Economics (1999-2006)

Journal of Business Administration (1983-1996)

UNIVERSITY AND DEPARTMENTAL ADMINISTRATION:

UTD: 2005 - present

University:

Committee on Qualifications, 2007-8; Chair, 2008-2010

Faculty Mentoring Committee, 2006-7

School of EPPS:

Faculty Advisory Committee, 2006-7

Faculty Personnel Review Committee, 2007-8

Economics Program:

Search Committee, Economics Program: 2005-7

Executive Committee, Economics Program: 2005-7

Virginia Tech: 1983-2005:

University and College:

ADVANCE Professor, and member of Leadership Team administering an NSF-Supported ADVANCE Project for Institutional Transformation at Virginia Tech. 7/2003-12/2004.
Director of Research, Laboratory for the Study of Human Thought and Action, 1999-2002.
Virginia Tech Organization of Women Faculty, founder and President, 1992-4; board 2000-2001
 University Promotion and Tenure Committee, 2000-2002.
 Promotion and Tenure Committee, College of Science, 2003-4.
 Promotion and Tenure Committee, College of Arts and Sciences, 1992-3, 1997-9.
 Search Committee: Dean of the College of Science. 2003.
 ASPIRES Internal Grants Review Committee, 1998-9, 2002-3.
 Creative Match Grants Committee, 1990-3.
 Coordinating Council on Women's Concerns, 1992-4.
 Honor System Judicial and Investigative Board, 1990-92.
 Planning Committee on Service, College of Arts and Sciences, 1991-3.
 College of Business Building Committee (coordinated the completion and occupation of new building), 1987-90.
 College of Business Curriculum Committee, 1984-7.

Department of Economics:

Cluster Hiring Committee, 2004
 Seminar Coordinator, 2003-5
Associate Department Head, Department of Economics, 1987-1993.
 Executive Committee: 1999-2001
 IRB Reviewer, 1999-present.
 Personnel/Search Committees: 1987-88, 1991-3, 1995-6, 1998-2001.
 Director of Undergraduate Studies: 1984 – 1987
 Faculty Coordinator, Economics Club and Omicron Delta Epsilon, 1985-7.
 Graduate Placement Director: 1993-94.
 Teaching and Awards Committee (chair), 1992-4, 2002-3
 Undergraduate Curriculum Committee (chair), 1990-93.

PUBLICATIONS:

1. Eckel, Catherine C. and Ragan Petrie. Face Value. Forthcoming, *American Economic Review*.
2. Eckel, Catherine C., Enrique Fatas and Rick K. Wilson. Cooperation and Status in Organizations. Forthcoming, *Journal of Public Economic Theory* 12(4): 737-762. August, 2010.
3. Ashley, Richard, Sheryl B. Ball, and Catherine C. Eckel, "Motives for Giving: A Reanalysis of Two Classic Public Goods Experiments." *Southern Economic Journal* 77(1): 15-26. July, 2010.
4. Eckel, Catherine C. and Herb Gintis, "Blaming the Messenger: Notes on the Current State of Experimental Economics." *Journal of Economic Behavior and Organization*. 73 (1): 109-119, January, 2010
5. Eckel, Catherine C., Mahmoud El-Gamal and Rick K. Wilson, "Risk Loving after The Storm: A Bayesian-Network Study of Hurricane-Katrina Evacuees." *Journal of Economic Behavior and Organization* 69(2): 110-124. February, 2009.
6. Eckel, Catherine C., Angela C. M. de Oliveira and Philip J. Grossman. "Gender and Negotiation in the Small: Are Women (Perceived To Be) More Cooperative than Men?" *Negotiation Journal* 24(4): 429-445. October, 2008.

7. Eckel, Catherine C., and Philip J. Grossman, "Forecasting Risk Attitudes: An Experimental Study Using Actual and Forecast Gamble Choices." *Journal of Economic Behavior and Organization*, 68 (1): 1-17, October 2008.
8. Eckel, Catherine C., and Phillip J. Grossman, "Subsidizing Charitable Contributions: A Natural Field Experiment Comparing Matching and Rebate Subsidies." *Experimental Economics* 11(3): 234-252. September, 2008.
9. Eckel, Catherine C., "The Gender Gap: Using the Lab as a Window on the Market." In *Frontiers in the Economics of Gender*, edited by Francesca Bettio and Alina Verashchagina. Routledge Siena Studies in Political Economy, 2008, pp. 223-242.
10. Eckel, Catherine C., Philip J. Grossman and Angela Milano, "Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina." *Southern Economic Journal* 74(2):388-411. October, 2007.
11. Eckel, Catherine C., and Rick K. Wilson. "Social Learning in Coordination Games: Does Status Matter?" *Experimental Economics*, 10(3): 317-330. September, 2007.
12. Eckel, Catherine C., "People Playing Games: The Human Face of Game Theory." (Presidential Address). *Southern Economic Journal* 73(4): 841-857. April, 2007.
13. Eckel, Catherine C., "Economic Games for Social Scientists." In *Laboratory Experiments in the Social Sciences*, edited by Murray Webster and Jane Sell, pp. 497-515. Oxford, UK: Elsevier, 2007.
14. Eckel, Catherine C., C. Johnson, C. Montmarquette, and C. Rojas. "Debt Aversion and the Demand for Loans for Post-Secondary Education." *Public Finance Review* 35(2): 233-262. March, 2007
15. Eckel, Catherine C., and Philip J. Grossman, "Do Donors Care About Subsidy Type: An Experimental Study." In R. Mark Isaac and Douglas D. Davis, eds., *Experiments Investigating Fundraising and Charitable Contributors. Research in Experimental Economics*, Volume 11, pp. 157-176. Elsevier, 2006
16. Wilson, Rick K., and Catherine C. Eckel, "Judging a Book by its Cover: Beauty and Expectations in a Trust Game." *Political Research Quarterly*, Vol. 59, No. 2 (June 2006): pp. 189-202
17. Ball, Sheryl B., Catherine C. Eckel and Christian Rojas. "Technology Improves Learning in Large Principles of Economics Classes: Using Our WITS." *American Economic Review* 96(2): 442-446. Papers and Proceedings, May, 2006.
18. Eckel, Catherine C., and Philip J. Grossman, "Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence." *Southern Economic Journal* 72(4): 794-807, April, 2006
19. Eckel, Catherine C., and Rick K. Wilson, "Internet Cautions." *Experimental Economics* 9(1): 53-66, April, 2006
20. Eckel, Catherine C., and Philip J. Grossman, "Managing Diversity by Creating Team Identity." *Journal of Economic Behavior and Organization* 58 (3): 371-392, November 2005.
21. Eckel, Catherine C., Philip J. Grossman, and M. Johnston. "An Experimental Test of the Crowding Out Hypothesis." *Journal of Public Economics* 89(8): 1543-1560. August, 2005.
22. Eckel, Catherine C., M. McInnes, S. Solnick, et al. "Bobbing for Widgets: Compensating Wage Differentials." *Journal of Economic Education*. 36(2):129-138. Spring, 2005.

23. Eckel, Catherine C., Cathleen A. Johnson and Claude Montmarquette. "Saving decisions of the working poor: short- and long-term horizons." *Field Experiments in Economics: Research in Experimental Economics*, Volume 10, edited by Jeff Carpenter, Glenn W. Harrison, and John A. List, (Greenwich, CT: JAI Press) 2005, pp. 219-260.
24. Eckel, Catherine C., and Rick K. Wilson, "Is Trust a Risky Decision?" *Journal of Economic Behavior and Organization* 55(4): 447-465, December, 2004.
25. Ball, Sheryl B., and Catherine C. Eckel, "Using Technology to Facilitate Active Learning in Economics Through Experiments." *Social Science Computer Review* 22(4):469-478. Winter, 2004.
26. Eckel, Catherine C., and Philip J. Grossman, "Giving to Secular Causes by the Religious and Nonreligious: An Experimental Test of the Responsiveness of Giving to Subsidies." *Nonprofit and Voluntary Sector Quarterly* 33(2):271-289. June, 2004.
27. Eckel, Catherine C., and Philip J. Grossman, "Rebates Versus Matching: Does How We Subsidize Charitable Contributions Matter?" *Journal of Public Economics*, 87(3-4): 681-701. 2003.
28. Eckel, Catherine C., and Rick K. Wilson, "The Human Face of Game Theory: Trust and Reciprocity in Sequential Games." Chapter 9 in *Trust and Reciprocity: Interdisciplinary Lessons from Experimental Research*, edited by Elinor Ostrom and Jimmy Walker, pp. 245-274. New York: Russell Sage Foundation. 2003.
29. Eckel, Catherine C., Martin Johnson and Rick K. Wilson, "Fairness and Rejections in the Ultimatum Bargaining Game." *Political Analysis* 10(4): 376-393. 2002.
30. Eckel, Catherine C., and Philip J. Grossman, "Sex Differences and Statistical Stereotyping in Attitudes Toward Financial Risk." *Evolution and Human Behavior* 23(4): 281-295. 2002
31. Eckel, Catherine C., and Philip Grossman, "Chivalry and Solidarity in Ultimatum Games." *Economic Inquiry* 39(2): 171-188, April, 2001
32. Ball, Sheryl., Catherine C. Eckel, Philip J. Grossman and W. Zame. "Status in Markets." *Quarterly Journal of Economics* 116(1): pp. 161-181. February, 2001.
33. Scharleman, Jorn, Catherine C. Eckel, Alex Kacelnik and Rick Wilson. "The Value of a Smile: Game Theory with a Human Face." *Journal of Economic Psychology* 22: 617-640. 2001. Reprinted in *Trust*, edited by E.L. Khalil. A volume in the series *Critical Studies in Economic Institutions.*" series editor: Geoffrey M. Hodgson. Cheltenham, UK: Edward Elgar, 2003..
34. Eckel, Catherine C., and Philip J. Grossman, "Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method on Subjects' Behavior in Experiments." *Experimental Economics* 3(2): 107-120. December, 2000.
35. Eckel, Catherine C., "Comment on 'The Effects of Financial Incentives in Experiments: A Review and Capital-Labor Production Framework,' by Camerer and Hogarth." *Journal of Risk and Uncertainty*, 19(1-3): 47-48. December, 1999.
36. Eckel, Catherine C., and Philip J. Grossman, "Are Women Less Selfish Than Men?: Evidence from Dictator Games." *The Economic Journal* 108(448): 726-735. May, 1998.
37. Ball, Sheryl B., and Catherine C. Eckel, "The Economic Value of Status." *Journal of Socio-Economics*, 27(4): 495-514, 1998.
38. Eckel, Catherine C., Douglas W. Eckel and Vijay Singal, "Privatization and Efficiency: Industry Effects of the Sale of British Airways." *Journal of Financial Economics*, 43(2): 275-98, February, 1997

39. Eckel, Catherine C., and Philip Grossman, "Altruism in Anonymous Dictator Games." *Games and Economic Behavior* 16:181-191, 1996.
40. Eckel, Catherine C., and Philip Grossman, "The Relative Price of Fairness: Gender Differences in a Punishment Game," *Journal of Economic Behavior and Organization* 30(2):143-158. 1996.
41. Sheryl Ball and Catherine C. Eckel, "Buying Status: Experimental Evidence on Status in Negotiation." *Psychology and Marketing*, 13(4):381-405. 1996.
42. Eckel, Catherine C., and Philip Grossman, "Equity and Fairness in Economic Decisions: Evidence From Bargaining Experiments." *Advances in Economic Psychology*, edited by Gerrit Antonides, W. Fred van Raaij, and Schlomo Maital. Chichester: John Wiley & Sons, Ltd., 1996.
43. Eckel, Catherine C., and Richard Steinberg, "Competition, Performance and Public Policy Toward Nonprofits." *Nonprofit Organizations in a Market Economy*, edited by David Hammack and Dennis Young. San Francisco: Jossey-Bass, 1993, pp. 57-81.
44. Eckel, Catherine C., and William T. Smith II, "Price Discrimination with Correlated Demands." *Southern Economic Journal* 59(1):58-65, July, 1992.
45. Eckel, Catherine C., and Charles A. Holt, "Strategic Voting in Agenda-Controlled Committee Experiments." *American Economic Review* 79(4):763-773, September, 1989.
46. Eckel, Catherine C., and T. Vermaelen, "The Financial Fallout from Chernobyl: Risk Perceptions and Regulatory Response." *Deregulation and Diversification of Utilities*. Edited by Michael Crew. Norwell, MA: Kluwer, 1988, pp. 183-201.
47. Eckel, Catherine C., "The Causes and Consequences of Mixed Enterprise." In *Research in Corporate Social Performance and Policy, Vol. 10: International, Comparative and Multinational Studies*. Edited by Lee Preston. New York: JAI Press, 1988, pp. 139-156.
48. Eckel, Catherine C., "Customer Class Price Discrimination by Electric Utilities." *Journal of Economics and Business*, 39:19-33, February, 1987.
49. Boardman, Anthony, Ruth Freedman, and Catherine C. Eckel, "The Price of Government Ownership: A Study of the Domtar Takeover." *Journal of Public Economics*, 31(3):269-286, December, 1986. Reprinted in *Privatisation and Corporate Performance*, edited by David Parker, in the series, *The International Library of Critical Writings in Economics*, series editor, Mark Blaug. Cheltenham, UK: Edward Elgar Publishing, Ltd.
50. Eckel, Catherine C., and Theo Vermaelen, "Internal Regulation: The Effects of Government Ownership on the Value of the Firm." *Journal of Law and Economics* 29(2):381-404, October, 1986.
51. Boardman, Anthony, Catherine C. Eckel, and Aidan Vining, "The Advantages and Disadvantages of Mixed Enterprise." In *State-Owned Multinationals in International, Business, Research in International Business and International Relations*, Vol. 1., pp. 221-244. Edited by A. Negandhi and H. Thomas. New York: JAI Press, 1986. Reprinted in *Portfolio 14(4): Management and Privatization of State-Owned Enterprises*. Edited by R. Ramamurti, 1989.
52. Eckel, Catherine C., "A General Model of Customer Class Pricing." *Economics Letters* 17 (1985):285-289.
53. Eckel, Catherine C., and A. Vining, "Elements of a Theory of Mixed Enterprise." *Scottish Journal of Political Economy* 32(1):82-94, 1985.
54. Eckel, Catherine C., and M. Goldberg, "Regulation and Deregulation of the Brewing Industry: The British Columbia Example." *Canadian Public Policy* 10(3):316-327, 1984.

55. Boardman, Anthony, Catherine C. Eckel, Marianne Linde, and Aidan Vining, "An Overview of Mixed Enterprises in Canada." *Business Quarterly* 48(2):101-106. Summer 1983. Reprinted in *Government and Enterprise in Canada*, edited by K. J. Rea and Nelson Wiseman, Methuen, 1985.
56. Eckel, Catherine C., and Aidan Vining, "Toward a Positive Theory of Joint Enterprise." In W. T. Stanbury and F. Thompson, eds., *Managing Public Enterprises*. New York: Praeger, 1982.

Other publications (book reviews, dictionary entries, unrefereed book chapters):

1. Rosser, J.B., and Catherine C. Eckel. "Introduction to JEBO special issue on Issues in the Methodology of Experimental Economics." *Journal of Economic Behavior and Organization*, 73 (1), p.1-2, Jan 2010
2. De Oliveira, Angela, and Catherine C. Eckel. Book Review: Bruno S. Frey and Alois Stutzer, eds. *Economics and Psychology: A Promising New Cross-Disciplinary Field*. *Journal of Economic Behavior and Organization* 71(2): 584-587. August, 2009.
3. Eckel, Catherine C., and Philip J. Grossman, "Men, Women and Risk Aversion: Experimental Evidence." *Handbook of Experimental Economics Results, Volume 1*, edited by C. Plott and V. Smith. Chapter 113, 1061-1073. New York, Elsevier. 2008
4. Eckel, Catherine C., and Philip J. Grossman, "Differences in the Economic Decisions of Men and Women: Experimental Evidence." *Handbook of Experimental Economics Results, Volume 1*, edited by C. Plott and V. Smith, Chapter 57, pp. 509-519. New York, Elsevier. 2008
5. Eckel, Catherine C., "Experiments on Gender Differences." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.
6. Eckel, Catherine C., "Vernon Lomax Smith." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.
7. Eckel, Catherine C., "Vernon Smith, Nobel Laureate: Economics as a Laboratory Science." *Journal of Socio-Economics* 33:15-28. 2004. (Invited)
8. Eckel, Catherine C., and Nancy A. Lutz. "What Role Can Experiments Play in Research on Regulation?" *Journal of Regulatory Economics*, 23(2) :103-108. March, 2003.
9. Eckel, Catherine C., "Interview." In *Experimental Economics: Financial Markets, Auctions, and Decision Making*, pp. 9-17. Edited by Fredrik Andersson and Håkan Holm. Boston: Kluwer Academic Publishers. 2002.

WORKING PAPERS:

de Oliveira, Angela, Rachel Croson and Catherine Eckel. The Giving Type: Identifying Donors. CBEES Working Paper 10-02, Revised August, 2010.

Arya, Shweta, Catherine Eckel and Colin Wichman. Anatomy of the Credit Score: The Impact of Impulsivity, Risk, Time Preference and Trustworthiness. CBEES working paper, 2010.

Banuri, Sheheryar, Rachel Croson, Catherine Eckel and Ruben Kline. Towards an Improved Methodology in Analyzing Corruption: Insights from Citizen Responses to Corrupt Practices across Countries. CBEES working paper, 09-01, 2009.

Li, Sherry, Catherine Eckel, Philip Grossman and Tara Larson. "Giving to Government: Voluntary Taxation in the Lab." University of Texas at Dallas, Center for Behavioral and Experimental Economic Science, Working paper, 08-08, 2008.

Eckel, Catherine C., and Philip J. Grossman, "Encouraging Giving: Subsidies in the Field." University of Texas at Dallas, Center for Behavioral and Experimental Economic Science, Working paper, 08-07, 2008. Previously titled, "Subsidizing Charitable Contributions in the Field: Evidence from a Non-Secular Charity." December, 2006. Revised February, 2010.

Dave, Chetan, Catherine Eckel, Cathleen Johnson and Christian Rojas, 'Eliciting Risk Preferences: When is Simple Better?'. University of Texas at Dallas, Center for Behavioral and Experimental Economic Science, Working paper, 08-06, 2008. Revised August, 2010. Presented as 'Eliciting Risk Preferences: Heterogeneity, Stability And Precision.'" Economic Science Association World Meeting, Rome, June 28-July 1, 2007.

De Oliveira, Angela, Rachel Croson and Catherine Eckel. "Are Preferences Stable Across Domains? An Experimental Investigation of Social Preferences in the Field," University of Texas at Dallas, Center for Behavioral and Experimental Economic Science, Working paper 08-03, 2008.

Ball, Sheryl B., Catherine C. Eckel, Maria Heracleous, and John Phillips. "Risk Preferences and Physical Prowess: Is the Weaker Sex More Risk Averse, or Do We Just Think So?" Presented at the SEA meetings, New Orleans, November, 2004. Revised, August, 2009.

Eckel, Catherine. Gender and Financial Advice in the Lab. Presented at the Workshop on Gender and Negotiation, Women and Public Policy Program, Kennedy School of Government, Harvard, November 1-2, 2007; Southern Economic Association, November 21-23, Washington, DC, 2008.

Ball, Sheryl, Catherine Eckel and Eric McLester, "Using 'What's in a Name' to Measure Discrimination' Presented at the North American Economic Science Association meetings, October, 2007.

Eckel, Catherine C., and Rick K. Wilson, "Initiating Trust: The Conditional Effects of Skin Color Among Strangers." Rice University, July, 2006. Revised July, 2007

Eckel, Catherine C., and Philip J. Grossman, "Subsidizing Charitable Giving: A Field Test Comparing Matching and Rebate Subsidies." Virginia Tech, February, 2005. Revised 2/2010.

Eckel, Catherine C., and Rick K. Wilson, "Attractiveness and Trust: Does Beauty Confound Intuition?" Department of Economics, Virginia Tech, March, 2004. Revised, March, 2005.

Ball, Sheryl B., Catherine C. Eckel, Adam Ferguson, et al. "What's in a Name?" Presented at the SEA meetings, New Orleans, November, 2004.

Eckel, Catherine C., and Rick K. Wilson, "Conditional Trust: Sex, Race and Facial Expressions in an Experimental Trust Game." Department of Economics, Virginia Tech, February 2003. Revised, November, 2003.

Eckel, Catherine C., K. Johnson and C. Montmarquette. "Human Capital Investment by the Poor: Calibrating Policy with Laboratory Experiments." SRDC, January, 2003.

Ashley, Rick, S. Ball and C. Eckel, "Analysis of Experimental Public Goods Data Using Dynamic Panel Regression Models." Presented at the Southern Economic Association meetings, November, 2002. Revised March, 2003. Revised December, 2003.

Eckel, Catherine C., and Jacob Goeree, "Prospect Theory v. Decision Error." Presented at the Allied Social Science Association, Atlanta, January, 2002.

Evan Moore and C. Eckel, "Measuring Ambiguity Aversion." Presented at the Economic Science Association Meetings, Barcelona, June, 2001, at the Wissenschaftskolleg zu Berlin, July, 2002; and at the Southern Economic Association, November, 2003.

Eckel, Catherine C., and Rick K. Wilson, "Whom to Trust: Choice of Partner in a Trust Game." Department of Economics, Virginia Tech, December, 2000. Revised, August, 2002.

Eckel, Catherine C., Philip J. Grossman, N. Lutz, and V. Padmanabhan, "Playing it Safe: Gender Differences in Risk Aversion." Presented at the *Southern Economic Association Annual Meetings*, Washington, DC, November 23-25, 1996, the *Risk Subnetwork Workshop, Preferences Network*, MacArthur Foundation, Chicago, October 3, 1997, and the *Allied Social Science Association Annual Meetings* (CSWEP Session), Chicago, January, 1998. Revised March, 2003.

Eckel, Catherine C., and Rick K. Wilson, "Social Learning in a Social Hierarchy: An Experimental Study." Presented at AAAS, February, 2000.

Eckel, Catherine C., and Rick K. Wilson. "Reciprocal Fairness and Social Signaling: Experiments with Limited Reputations." Presented at the *American Economic Association Annual Meetings*, January 3-5, 1999.

Eckel, Catherine C., and R. Gilles, "Fairness in Ultimatum Bargaining with Outside Options: Experimental Evidence." Virginia Polytechnic Institute and State University, Department of Economics, Revised, August, 1997. Presented at the *Public Choice/Economic Science Association meetings*, Long Beach, March, 1995.

Eckel, Catherine C., and S. Ball, "Stars Upon Thars: Status and Discrimination in Ultimatum Game Experiments." Revised March, 1998. Presented at the *Economic Science Association Annual Meeting*, Tucson, October, 1993.

REPORTS:

Johnson, Cathleen A., Claude Montmarquette, and Catherine Eckel, "Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Saving Incentives". *Social Research and Demonstration Corporation*, November, 2003.

Eckel, Catherine C., Kate Johnson and Claude Montmarquette, "Will the Working Poor Invest in Human Capital? A Laboratory Experiment." *Social Research and Demonstration Corporation*, February, 2002. <http://www.srdc.org/english/publications/workingpoor.htm>

Eckel, Catherine C., Bernard E. LaBerge and James E. Littlefield, *Report on Central and Eastern Europe: Needs Assessment, Resources and Funding Opportunities for Research and Education in Business and Economics*. Prepared for the South East Consortium for International Development, November 15, 1991. (227 pp.)

Goldberg, M., and C. Eckel, *Price Competition in the British Columbia Brewing Industry: Present Status and Future Prospects*. Victoria, BC: Ministry of Consumer and Corporate Affairs, 1983.

Eckel, Catherine C., and J. L. Knapp, "Inflation and the Virginia Income Tax," *Annual Report of the Revenue Resources and Economic Commission*, 1980, Ch. 1.

INTERNAL FUNDING:

Research:

"What's In A Name? A Proposal to Measure Racial Discrimination at Virginia Tech." Improving Campus Climate to Support Faculty Diversity and Retention Project, \$3,500. 2003-4.

"Experimental Tests of Nonmarket Allocation Mechanisms," with Rob Gilles. VPI&SU, VPI&SU, College of Arts and Sciences, Small Grant, \$2900. 1992-95.

"Gender and Cooperative Behavior in Economics Laboratory Experiments." Wayne State University Research Grant. With Philip Grossman. \$2300. 1991-92.

"Statistical Analysis and the Design of Economics Experiments." VPI Creative Matching Grant. \$2000. 1988.

"A Comparison of the Impact of the Regulatory Environment upon US and Canadian Electric Utilities," with A. Vining. Supported by the Department of Industry, Trade, and Commerce, Ottawa, and the Division of International Business, U.B.C. \$2,150. 1981.

Equipment, teaching development, travel, other:

"Implementing Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology." *Center for Innovation in Learning*, Virginia Tech. \$58,000. 2000-2002.

"Laboratory for the Study of Human Thought and Action." With James Weaver. *ASPIRES* grant for equipment funding. \$40,000. 2000-2001.

Supplemental Grants for travel to international conferences. 1991 (Aix-en-Provence and Paris), 1992 (Frankfurt), 1993 (Krakow, Vienna and Tilburg), and 1994 (Rotterdam and Paris).

VPI&SU Teaching-Learning Grant, 1993-94, to develop experimental exercises for use in teaching Principles of Economics and other undergraduate courses. With Sheryl Ball.

VPI&SU Affirmative Action Incentive Grant "Improving the Environment for Women Faculty at Virginia Tech," 1991-92. Used to found the Organization of Women Faculty, a support group for women faculty and to aid in the retention of women faculty at Virginia Tech.

VPI&SU Teaching-Learning Grant, 1990-91, to develop courses in race and gender issues in economics. (Course was taught for the first time in Fall, 1991, and has been approved as a permanent course.)

"Improving the Environment for Women Faculty at Virginia Tech," Affirmative Action Incentive Grant, 1991-92. To develop a support group for women faculty to aid in the retention of women faculty at Virginia Tech. \$1,000.

Plenary Addresses and Colloquia:

"Status and Influence: Experimental Studies." Plenary Address, 4th Annual International Meeting on Experimental and Behavioral Economics (IMEBE), March 27-29, Alicante, Spain.

"13 Ways of Looking at Risk Aversion." Wilson Visiting Scholar Lecture, University of Arizona, February 13-16, 2008.

"People Playing Games: The Human Face of Game Theory." Presidential Address, Southern Economic Association, November 19, 2006.

"Discrimination and Trust: Using Experimental Games to Measure Trust and Reciprocity". Distinguished Guest Lecture in the series, Race and Diversity in Scientific Perspective: Broadening Participation, National Science Foundation, December, 2005.

"Sex in the Lab." Plenary Address, Economic Science Association, North American Regional Conference, Tucson, AZ. November 4-6, 2004.

"Women and Men in Economic Games: Social Signals, Expectations and Behavior." Wissenschaftskolleg zu Berlin, Dienstag Colloquium, Berlin, Germany, July, 2002.

"Status and Influence." Plenary Address, Arne Ryde Conference on Experimental Economics, Lund, Sweden, November 9-11, 2000.

"Seeing is Believing: Signals and Expectations in Experimental Games." Plenary Address, Human Behavior and Evolution Society, Davis, CA., June, 1998.

Summer Workshops (invited faculty):

- “Introduction to Experimental Methods for Political Scientists.” 4-day workshop (with Rick Wilson), part of the *EITM* (Empirical Implications of Theoretical Models) workshop for graduate students, Washington University, June, 2007; June, 2008. June, 2009. One-day workshop, Duke University, June, 2008.
- “Gender and Earnings: Measuring Preferences with Laboratory Experiments.” Invited faculty address, International School of Economic Research, summer workshop on "Gender and Economics", Certosa di Pontignano Siena, Italy, July 3 - 10, 2005.
- “Experimental Economics.” Week long course (with Simon Gaechter), European Forum Alpbach, August 18 – 25, 2005.

Selected conference presentations and invited lectures (since 1998):

- Economic Science Association, Tucson, AZ, November 13-15, 2009.
- Department of Agricultural Economics, Texas A&M University, September 18, 2009.
- Society for the Advancement of Behavioral Economics. July 7-11, Halifax, Nova Scotia
- Workshop on Experimental Economics, Center for Research in Adaptive Behavior in Economics, Simon Fraser University, Vancouver, BC. May 22-23, 2009.
- Experiments in Governance and Politics Research Network, inaugural meeting, Yale University, April 24-25, 2009.
- Eastern Economic Association, New York, NY, February 27-March 1, 2009.
- Lab and Field Experiments on Diverse Social Dilemmas Workshop, Center for the Study of Institutional Diversity, Arizona State University, January 11-13, 2009.
- Allied Social Science Association, San Francisco, CA, January 3-5, 2009.
- Southern Economic Association, Washington, DC, November 21-23, 2008.
- Economic Science Association, Tucson, AZ, November 13-15, 2008.
- Group Processes Workshop, Boston, MA, July 31, 2008.
- Department of Economics, Appalachian State University, April 15, 2008.
- Department of Economics, Emory University, April 11, 2008
- Department of Economics, Georgia State University, April 10, 2008
- Midwest Political Science Association, Chicago, April 3-6.
- Midwest Economics Association, Chicago, March 14-16, 2008.
- Workshop on Social Dilemmas, Florida State University, February 21-23, 2008.
- Allied Social Science Association, New Orleans, January 4-6, 2008
- Workshop on Gender and Negotiation, Women and Public Policy Program, Kennedy School of Government, November 1-2, 2007.
- Workshop on Behavioral Economics, Innsbruck, Austria, October 18-19, 2007.
- Department of Economics, Baylor University, Waco, September 2, 2007
- Economic Science Association, Annual International Conference, Rome, June 28-July 1, 2007.
- Department of Resource Economics, University of Massachusetts, Amherst, March 8, 2007
- Department of Economics, University of Arkansas, February, 2007
- Allied Social Science Association, Chicago, January, 2007
- Conference on “Social Science Research on the Katrina Aftermath”. New Orleans, LA, November 3-4, 2006.
- Economic Science Association, North American Regional Conference on Field Experiments, Tucson, September 29 – October 1, 2006
- SITE: Stanford Institute for Theoretical Economics, August, 2006.
- Economic Science Association, Annual International Conference, Atlanta, June, 2006.
- “Coordination Success”, Conference in Honor of Ray Battalio, March 31-April 2, 2006.
- Allied Social Science Association, Boston, January, 2006
- ICES, George Mason University, December, 2005.
- Department of Economics, Texas A&M University, December, 2005
- Southern Economic Association, Washington, DC., November, 2005

Economic Science Association Regional Conference, Tucson, October, 2005
 Economic Science Association, Montreal, June, 2005
 York University, York, UK. March 8-10, 2005 (3 lectures).
 School of Social Sciences, University of Texas at Dallas, December, 2004
 Department of Economics, Andrew Young School of Public Policy, Georgia State University,
 December, 2004
 Southern Economic Association, New Orleans, LA, November 21-23, 2004 (5 papers)
 Economic Science Association, Tucson, AZ, November 4-7, 2004
 Society for the Advancement of Behavioral Economics, Philadelphia, July 15-18, 2004
 Department of Economics, Vassar College, April 23, 2004.
 Johnson School of Business, Cornell University, March 30, 2004.
 Department of Economics, Virginia Commonwealth University, March 22, 2004.
 Department of Economics, University of California, Los Angeles, March 15, 2004.
 Department of Economics, California State University, Fullerton, March 12, 2004.
 Allied Social Science Association, San Diego, CA, D. C, January, 3-5, 2004. (2 papers).
 Southern Economic Association, San Antonio, TX, November 20-23, 2003 (5 papers)
 Economic Science Association, Regional Conference, Tucson, AZ, October 30 – November 2,
 2003.
 Economic Science Association International Conference, Pittsburgh, PA, June 19-22, 2003.
 Conference on the Limits of Rationality, Wissenschaftskolleg zu Berlin, May, 2003.
 Carnegie Mellon University, Social and Decision Sciences, March 14, 2003
 University of Pittsburgh, Department of Economics, March 11, 2003
 Columbia University, Multidisciplinary Approaches to Human Decision Making Seminar,
 February 27, 2003.
 Allied Social Science Association, Washington, D. C, January, 3-5, 2003. (1 paper, discussant,
 chair).
 Southern Economic Association, New Orleans, November 24-26, 2002 (3 papers)
 Gesellschaft für Experimentelle Wirtschaftsforschung (German Experimental Economics
 Society), Plenary address, Wittenberg, Germany, July 2002.
 Interdisciplinary Workshop on Risk Attitudes, Wissenschaftskolleg zu Berlin, Berlin, Germany,
 May, 2002.
 Public Choice Society, San Diego, March, 2002.
 Allied Social Science Association, Atlanta, January, 2002. (3 papers, discussant, chair).
 Economic Science Association, Tucson, AZ, November 2001.
 University of Mississippi, Department of Economics, April 20, 2001.
 University of Gothenburg, Sweden, November 8, 2000.
 Economic Science Lab/Department of Economics, University of Arizona, October 1, 2000.
 Economic Science Association, Tucson, Arizona, September 28-30, 2000.
 International Association for Research in Economic Psychology/Society for the Advancement of
 Behavioral Economics, Baden, Austria, July 12-16, 2000.
 IBM, Watson Research Center, June 14, 2000.
 Public Choice Society/ESA, March 10-12, 2000, Charleston, SC.
 American Association for the Advancement of Science, session on the Dynamics of Social
 Interactions, Washington, DC, February 17-22, 2000.
 Santa Fe Institute/National Science Foundation Conference on Empirical Analysis of Social
 Interactions, October 15-17, 2000, Santa Fe, NM.
 Conference on “Evolutionary Models of Economic and Social Behavior”. March 25-28, 1999,
 Pennsylvania State University.
 Public Choice Society, March 12-14, 1999, New Orleans.
 Russell Sage Foundation, Trust Working Group, New York, February 19-20, 1999.

Allied Social Science Association, January 3-5, 1999, American Economic Association session, New York.
Southern Economic Association, Baltimore, November 8-11, 1998.
Economic Science Association, Tucson, October 16-18, 1998.
Summer Institute, Preferences Network (MacArthur Foundation), Stanford, August, 1998.
Department of Economics, Virginia Commonwealth University, March 4, 1998.
Workshop on Information-Gathering Behavior, Vienna, Austria, February 26-27, 1998.
Workshop on Cross-Cultural Experiments, Department of Anthropology, UCLA, January 30 - February 1, 1998.
Allied Social Science Association, January 3-6, 1998. Three papers: American Economics Association session; Atlantic Economic Society session, CSWEP session.

ADDITIONAL PROFESSIONAL ACTIVITY:

Program Chair/Organizer: Conferences and Workshops:

Organizer, Workshop on "Measuring Preferences in the Field." Center for Behavioral and Experimental Economic Science (CBEES), University of Texas at Dallas, May, 2007. (Funded by the John D. and Catherine T. MacArthur Foundation.)
Program Chair, Southern Economic Association, Washington, DC, November, 2005.
Program Chair, Economic Science Association North American Conference, October 30-November 2, 2003. Westward Look Resort, Tucson, AZ. 170 participants.
Program Chair, Economic Science Association North American Conference, October 31-November 3, 2001. Westward Look Resort, Tucson, AZ. Over 100 participants in 32 sessions.
Co-Organizer, "WEBLAB: Expanding the use of internet-based experimental methods in the social sciences", National Science Foundation, October 30-31. (With Rick K. Wilson, C. Eavey, W. Bainbridge).
Co-Organizer, "Sources of Diversity in Risk Acceptance", with Martin Daly and Margo Wilson, McMaster University. Three workshops with 15-20 participants each: MacArthur Foundation, Chicago, October 3, 1997; New York, January 5, 1999; Salt Lake City, June 2, 1999.
Organizer, Economic Science Association Mini-Conference, Southern Economic Association, 6-7 sessions each year, 20-28 papers: 1993-1999.
CSWEP Sessions, Southern Economic Association, 3-4 sessions per year, 1997-1999.
Co-Organizer, Conference in Honor of Roger Sherman, co-organizer, Charlottesville, VA, May 10-11, 1996.

Session Organizer:

Cognitive ability, preferences and poverty. Session organized for the Society for the Advancement of Behavioral Economics, Allied Social Science Association, San Francisco, 2009.
Cooperation; Beauty; and Economics and the Real World. Three sessions organized for the Economic Science Association, Allied Social Science Association, San Diego, CA, January 2004.
Curses: A Session to Highlight the Publication of Common Value Auctions and the Winner's Curse, by John Kagel and Dan Levin; and Field Experiments. Southern Economic Association, San Antonio, TX, November 20-23, 2003.
Contrasting Perspectives on Risk Aversion: Economics, Biology, and Psychology; Perceptions and Mechanisms of Decision Making; Social Norm. Three sessions organized for the Economic Science Association, Allied Social Science Association, Washington, DC, January 2003.

Perspectives on Prospect Theory, Field Experiments, and Market Design. Three sessions organized for the Economic Science Association, Allied Social Science Association, Atlanta, January 2002.

Gender differences in valuation, time preference, and risk attitudes: Experimental Evidence, and Gender and Bargaining, CSWEP, American Economic Association, Allied Social Science Association Meetings, New York, 1999. (with Maureen Cropper).

Risk Aversion: The determinants of risk attitudes in a heterogeneous population, American Economic Association, Allied Social Science Association Meetings, New York, 1999.

Social Status, Economic Science Association, Allied Social Science Association Meetings, San Francisco, 1996.

Fairness in Economic Decisions, Society for the Advancement of Socio-Economics, Paris, 1994.

Refereeing: (in addition to editorial responsibilities):

L'Actualité Économique, American Economic Journal – Applied, American Economic Review, American Political Science Review, American Journal of Agricultural Economics, Current Anthropology, Eastern Economic Journal, Economic Inquiry, Economic Journal, Economics Letters, Experimental Economics, Evolution and Human Behavior, Evolutionary Psychology, Games and Economic Behavior, Journal of Applied Econometrics, Journal of Applied Social Psychology, Journal of Behavioral Decision Making, Journal of Business and Economics, Journal of Business and Economic Statistics, Journal of Economic Psychology, Journal of Economics and Business, Journal of the European Economic Association, Journal of Labor Economics, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Journal of Regulatory Economics, Journal of Risk and Uncertainty, Proceedings of the National Academy of Sciences, Public Choice, Quarterly Journal of Economics, European Science Foundation, National Science Foundation, South African National Science Foundation, Israeli National Science Foundation, SSHRC Canada.

TEACHING:

Dissertations and Theses Supervised:

Angela de Oliveira, “Three Essays on Individual Heterogeneity in Social Preferences.” Ph.D. Dissertation, University of Texas at Dallas, 2009. (Co-Chair with Rachel Croson).

Vera Holovchenko, “Essays in Entry into Characteristic and Geographical Spaces.” Ph.D. Dissertation, University of Texas at Dallas, 2008 (Co-Chair with Barry Seldon)

Mana Komai, “An Economic Theory of Leadership.” Ph.D. Dissertation, Virginia Tech, 2004.

Matt Parrett, “The Give and Take on Restaurant Tipping.” Ph.D. Dissertation, Virginia Tech, 2003. (Co-chair with Mark Stegeman).

Mark McLeod, “Essays in Educational Economics and Industry Structure”. Ph.D. Dissertation, Virginia Tech, 2003. (Co-chair with N. Lutz).

Evan Moore, “An Investigation into the Demand for Service Contracts.” Ph.D. Dissertation, Virginia Tech, 2002. (Co-chair with N. Lutz)

Mark Frascatore, "Essays on Optimal Tenure Choice and Collusive Behavior in Contract Negotiation Models." Ph.D. Dissertation, Virginia Tech, 1994. (Co-Chair with Hans H. Haller).

Gail H. Hafer, "The Impact of Customer Mix on the Cost of Capital of Utilities," Ph.D. Dissertation, Virginia Tech, 1986.

Emmanuel Tsiritakis, "The Cost of Scale Inefficiency in the Canadian Brewing Industry: A Multi-Product Cost Function Approach," Ph.D. Dissertation, Virginia Tech, 1987.

Steve Nehrt, "RPM and Exclusive Territories: A Comparison," MA Thesis, Virginia Tech, 1987.

Dissertation Committees :
Virginia Tech:

Joanna Leleno, 1987 (IE/OR)
Edward Zayicek, 1990
Nancy Meade, 1990 (Accounting)
David Albrecht, 1990 (Accounting)
Hanin Abdallah, 1991
Partha Sengupta, 1991
Fahad Khalil, 1991
Kent Poff, 1991 (Accounting)
Bipasa Datta, 1991
Richard Milam, 1991
In-gyu Kim, 1992

Stelios Corres, 1993
Pamela Peele, 1994
Kyungdong Hahn, 1995
Lisa Rosenberry, 1995
Farhad Ameen, 1996
John Yan, 1999
Cathleen Johnson, 2000
Shabnam Mousavi, 2002
Narine Badasyan, 2004
Subhadip Chakrabarti, 2004
Christian Rojas, 2005

University of Texas at Dallas:

Priyanka Singh, 2008
Tara Larson (in progress): Co-Advisor
Sheheryar Banuri (in progress): Advisor
Yufei Ren (in progress)
Mohammed El-Komi (in progress)
Natalia Candelo Londono (in progress)

Courses Taught:

Principles of Economics (micro: class size 50-500)
Microeconomics (undergraduate intermediate and MBA)
Public Economics (undergraduate)
Industrial Organization (undergraduate and graduate)
Experimental Economics (undergraduate and graduate)
Regulated Industries and Public Enterprise (graduate)
Antitrust Economics
Gender, Race and Poverty
Managerial Economics (undergraduate and MBA)
Research Design and Grant Writing for the Social Sciences (graduate)
Survey/Research Design (PhD)
Experimental Economics Reading Group (faculty and graduate students)
Topics in Experimental Economics: Risk

Additional Teaching Development Activities:

“Using Our WITS: Adapting Research Experiments for Teaching Economics.” With Sheryl Ball. Diggs Teaching Scholar Roundtable, September 10, 2004.

Group Facilitator, presenter for “Experiments Improve Learning in Large Principles Classes: Using Our WITS,” and facilitator for “Asymmetric Information and the Incentive for Fraud: The Endrun Game.” NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA May, 2004.

Group facilitator, and co-presenter of “Further Progress on a Wireless Interactive Teaching System.” (with S. Ball). Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Tucson, AZ, May 16-17, 2003.

Group facilitator, and presenter of “WITS: A Wireless Interactive Teaching System,” at Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA, May 17-19, 2001. (with S. Ball)

Presented: “Stars Upon Thars: Inducing Discrimination in the Classroom,” at a conference on *Classroom Experiments in Economics*, Charlottesville, Virginia, September 30, 1995,

Participant, "Laboratory Experiments for Undergraduate Instruction in Economics," seminar sponsored by the National Science Foundation, Tucson, Arizona, August 19-21, 1993.